



STATE OF NEW JERSEY
DEPARTMENT OF THE TREASURY
PURCHASE BUREAU
33 WEST STATE STREET
PO Box 230
TRENTON, NEW JERSEY 08625-0230

NOTICE OF AWARD (NOA)

FOR

Changeable Message Signs, LED/Reflective, Electric/Solar, Truck Mount/Trailer Mounted (T-2233)

Bid Number: 04-X-36533

Date Issued: 4/28/04

Using Agency

State of New Jersey
Cooperative Purchasing Members

This NOA consists of the following:

1. Original request for proposal (RFP) specifications
2. Information inserted in the above (as provided in the bid proposal by the contractors)
3. Vendor information sheet
4. Contract items by vendor
5. Contract items by price lines (in numerical order)

Note:

For information pertinent to this contract and all other New Jersey Motor Vehicle contracts (both road and off-road vehicles), visit the Motor Vehicle contracts website at the following address (lowercase):
<http://www.state.nj.us/treasury/purchase/mvcontracts.htm>

SPECIFICATIONS

FOR

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DECEMBER 2003

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12.1 CHANGEABLE MESSAGE SIGN, LED MATRIX DISPLAY, ELECTRIC, WITH
PICKUP TRUCK MOUNTING KIT
(PRICE LINE 1)

MAKE: AMERICAN SIGNAL
MODEL: PCMS GP465

CONTRACTOR: VINCE'S RENTAL
CONTRACT #: A58757

12.2 OPTION: ONE SET OF PARTS, SERVICE AND O&M MANUALS (FOR LED
CHANGEABLE MESSAGE SIGN)
(PRICE LINE 2)

CONTRACTOR: VINCE'S RENTAL
CONTRACT #: A58757

12.3 CHANGEABLE MESSAGE SIGN, REFLECTIVE/LED HYBRID MATRIX DISPLAY,
SOLAR, TRAILER MOUNTED
(PRICE LINE 3)

SIGN/TRAILER MAKE: ADDCO
SIGN/TRAILER MODEL: DH-1000 LED DOT

CONTRACTOR: GARDEN STATE HIGHWAY PRODUCTS, INC.
CONTRACT #: A58758

12.4 OPTION: ONE SET OF PARTS, SERVICE AND O&M MANUALS (FOR TRAILER MOUNTED CHANGEABLE MESSAGE SIGN)
(PRICE LINE 4)

CONTRACTOR: GARDEN STATE HIGHWAY PRODUCTS, INC.
CONTRACT #: A58758

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CONTRACTOR: GARDEN STATE HIGHWAY PRODUCTS, INC.
CONTRACT #: A58758

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7.0 DEFINITIONS, PURPOSE AND INTENT, AND SCOPE OF WORK

7.1 DEFINITIONS:

THE FOLLOWING DEFINITIONS OF TERMS SHALL GOVERN THE CONSTRUCTION OF THIS RFP:

7.1.1 "RFP" (REQUEST FOR PROPOSAL) MEANS THIS RFP, WHICH INCLUDES THE COVER SHEET AND ITEMS 1.0 THROUGH 18.0 SHOWN IN THE TABLE OF CONTENTS.

7.1.2 "ADDENDA" MEANS WRITTEN OR GRAPHIC INSTRUMENTS ISSUED BY THE PURCHASE BUREAU, WHICH MODIFY OR CLARIFY THIS RFP.

7.1.3 "UNIT" MEANS PRODUCTS AND SERVICES SPECIFIED IN THIS RFP FOR THE PROCUREMENT OF NEW CHANGEABLE MESSAGE SIGNS, LED, ELECTRIC, WITH PICKUP TRUCK MOUNTING KIT (PRICE LINE 1) AND CHANGEABLE MESSAGE SIGNS, LED/REFLECTIVE, SOLAR, TRAILER MOUNTED ("VEHICLE" OR "TRAILER", PRICE LINE 3).

7.1.4 "BIDDER" MEANS A VENDOR FIRM, PERSON, PARTNERSHIP, CORPORATION OR JOINT VENTURE SUBMITTING A BID PROPOSAL IN RESPONSE TO THIS RFP FOR THE PURPOSE OF OBTAINING A STATE CONTRACT.

7.1.5 "AGENCY" MEANS ANY USER AUTHORIZED TO UTILIZE THE CONTRACT AWARDED AS A RESULT OF THIS RFP, SUCH AS ANY STATE AGENCY, QUASI-STATE AGENCY (NY/NJ PORT AUTHORITY, NJ TURNPIKE, ETC.) AND, IF EXTENDED BY THE CONTRACTOR, POLITICAL SUB-DIVISIONS, SUCH AS MUNICIPALITIES, COUNTIES, SCHOOL DISTRICTS, COUNTY AND STATE COLLEGES, VOLUNTEER FIRE DEPARTMENTS, FIRST AID SQUADS, RESCUE SQUADS AND INDEPENDENT INSTITUTIONS OF HIGHER EDUCATION. THERE ARE MORE THAN ONE THOUSAND PARTICIPANTS IN THE COOPERATIVE PURCHASING PROGRAM. ONCE CONTRACT AWARD IS MADE, A NOTICE OF AWARD (NOA) WILL BE UPLOADED TO THE PURCHASE BUREAU WEBSITE. VISIT THE VEHICLE WEBPAGE AT (LOWERCASE) www.state.nj.us/treasury/purchase/mvcontracts.htm

7.1.5.1 "STATE AGENCY" MEANS ANY DEPARTMENT OR AGENCY, WHICH IS A PART OF THE STATE GOVERNMENT, SUCH AS DEPARTMENT OF TRANSPORTATION, DEPARTMENT OF ENVIRONMENTAL PROTECTION, DEPARTMENT OF CORRECTIONS, DEPARTMENT OF HUMAN SERVICES, DEPARTMENT OF TREASURY. FOR A COMPLETE LISTING OF ALL STATE AGENCIES, VISIT THE STATE WEBSITE AT (LOWERCASE) www.state.nj.us

7.1.5.2 "NON-STATE AGENCY" MEANS ANY USER AUTHORIZED TO UTILIZE THE STATE CONTRACT OTHER THAN THE STATE AGENCY. ANY QUASI-STATE AGENCY OR POLITICAL SUB-DIVISION IS A NON-STATE AGENCY.

7.1.5.3 "QUASI-STATE AGENCY" MEANS ANY AGENCY, COMMISSION, BOARD, AUTHORITY OR OTHER SUCH GOVERNMENT ENTITY, WHICH IS ESTABLISHED AND IS ALLOCATED TO A STATE DEPARTMENT OR ANY BI-STATE GOVERNMENTAL ENTITY OF WHICH THE STATE OF NEW JERSEY IS A MEMBER.

7.1.6 "ORDERING AGENCY" MEANS THE AGENCY ISSUING THE PURCHASE ORDER OR THE AGENCY SHOWN AS THE USING AGENCY IN THE PURCHASE ORDER (IN "SHIP TO" AND/OR "BILL TO" AREA). WHEN AN ORDERING AGENCY NEEDS TO INITIATE A PURCHASE, A PURCHASE ORDER WILL BE ISSUED TO THE CONTRACTOR BASED ON THE CONTRACT ESTABLISHED AS A RESULT OF THIS RFP. ONLY AFTER SUCCESSFUL COMPLETION, IN ACCORDANCE WITH THE CONTRACT, WILL PAYMENT BE MADE TO THE CONTRACTOR.

7.1.7 "DIRECTOR" MEANS THE DIRECTOR, DIVISION OF PURCHASE AND PROPERTY, DEPARTMENT OF TREASURY. BY STATUTORY AUTHORITY, THE DIRECTOR IS THE CONTRACTING OFFICER FOR THE STATE OF NEW JERSEY.

7.1.8 "BUYER" MEANS THE BUYER ASSIGNED THE PROCUREMENT PROJECT. THE COVER SHEET OF THE RFP LISTS THE BUYER'S NAME AND TELEPHONE NUMBER.

7.1.9 "CONTRACTOR" MEANS THE SUCCESSFUL BIDDER THAT IS AWARDED A CONTRACT BY THE STATE TO PROVIDE THE UNIT SPECIFIED IN THIS RFP.

7.1.10 "CONTRACT" OR "TERM CONTRACT" MEANS THE CONTRACT AWARDED TO THE SUCCESSFUL BIDDER AS A RESULT OF THIS RFP. THE CONTRACT INCLUDES THIS RFP, ANY ADDENDA TO THIS RFP, AND THE CONTRACTOR'S BID PROPOSAL.

7.2 PURPOSE AND INTENT:

IT IS THE PURPOSE OF THIS RFP TO SOLICIT BID PROPOSALS FOR THE PURCHASE OF NEW UNITS AS DESCRIBED IN 7.1.3. THE INTENT IS TO CONTRACT WITH THE SUCCESSFUL RESPONSIVE AND RESPONSIBLE BIDDER AS EXPLAINED IN "BID EVALUATION AND CONTRACT AWARD" (ITEM 14.0).

7.3 SCOPE OF WORK:

THIS RFP HAS BEEN DEVELOPED TO ESTABLISH A TERM CONTRACT TO PROCURE THE SPECIFIED UNITS AS A SERVICE TO COOPERATIVE PURCHASING PARTICIPANTS. IT IS STRONGLY ANTICIPATED THAT THE DEPARTMENT OF TRANSPORTATION (DOT) WILL PURCHASE FOUR (4) LED UNITS (PRICE LINE 1) AND TEN (10) TRAILER MOUNTED UNITS (PRICE LINE 3).

TOTAL AMOUNT OF ALL CONTRACT PURCHASES DURING THE CONTRACT TERM LISTED ON THE COVER SHEET OF THIS RFP (SHOWN AT THE TOP OF THE COVER SHEET) IS ONLY AN ESTIMATE. THE STATE MAKES NO REPRESENTATION AND PROVIDES NO GUARANTEE AS TO THE MINIMUM, AVERAGE OR MAXIMUM VOLUME OF PURCHASE FOR THIS TERM CONTRACT. THE STATE, HOWEVER, RESERVES THE RIGHT TO BID FOR ANY SPECIFIC LARGE VOLUME PURCHASES DURING THE TERM OF THIS CONTRACT.

8.0 BACKGROUND

8.1 THIS IS THE FIRST TIME THAT AN RFP HAS BEEN DEVELOPED TO ESTABLISH A TERM CONTRACT FOR THE SPECIFIED UNIT.

9.0 METHOD OF BIDDING

9.1 THERE ARE FIVE (5) PRICE LINES (SEE THE PRICE SHEET ATTACHED AT THE END OF THE RFP), WHICH ARE GROUPED TO CREATE TWO (2) GROUPS AND TWO AWARDS, A SINGLE AWARD FOR EACH GROUP. GROUP 1 CONSISTS OF PRICE LINE ITEMS 1 AND 2, FOR LED UNITS. GROUP 2 CONSISTS OF PRICE LINE ITEMS 3, 4 AND 5, FOR TRAILER MOUNTED UNITS. A BIDDER MUST BID ON ALL PRICE LINE ITEMS IN A GROUP TO BE A QUALIFIED BIDDER FOR THE GROUP.

9.2 A BIDDER SHALL BID FIXED PRICES ON ALL PRICE LINES.

9.3 THE UNIT IS SPECIFIED IN TWO PARTS: GENERAL SPECIFICATIONS (11.0) AND TECHNICAL SPECIFICATIONS (12.0). THUS, PRICE(S) BID FOR THE SPECIFIED UNIT SHALL INCLUDE, AMONG OTHER ITEMS (DELIVERY, INSPECTION, ETC.), COSTS OF GENERAL SPECIFICATIONS AND TECHNICAL SPECIFICATIONS.

9.4 PRICE LINES ARE GROUPED FOR BID EVALUATION PURPOSES ONLY. AGENCIES WILL BE ABLE TO PURCHASE PRICE LINE 1 ITEM ONLY, OR PRICE LINE 1 ITEM WITH PRICE LINE 2 OPTIONAL ITEM. SIMILARLY, AGENCIES WILL BE ABLE TO PURCHASE PRICE LINE 3 ITEM ONLY, OR PRICE LINE 3 ITEM WITH ANY COMBINATION OF OPTIONAL ITEMS LISTED ON PRICE LINES 4 AND 5.

9.5 PRICES BID MUST BE LEGIBLE. ANY ALTERATION OR APPEARANCE OF ALTERATION MUST BE INITIALED BY THE AUTHORIZED PERSON. ANY MISSING OR ILLEGIBLE PRICE, OR PRICE CORRECTION OR APPEARANCE OF PRICE ALTERATION WITHOUT BIDDER'S QUALIFYING INITIALS SHALL CAUSE THE BID TO BE DISQUALIFIED FOR THAT PRICE LINE ITEM AND, IN TURN, THE GROUP THAT PRICE LINE ITEM IS PART OF.

9.6 IN A SITUATION OF CONFLICTING UNIT PRICE AND TOTAL PRICE BID, THE UNIT PRICE SHALL PREVAIL.

9.7 NOTE: THE BIDDER IS ADVISED TO INITIAL PRICES BID REGARDLESS OF PRICE ALTERATION, TO AVOID BID REJECTION DUE TO CAUSES MENTIONED IN REQUIREMENT 5.0 ON COVER PAGE OF THIS RFP, INCLUDING, BUT NOT LIMITED TO, APPEARANCE OF ALTERATION.

9.8 QUANTITY (THIRD COLUMN-"QUANTITY") SHOWN ON EACH PRICE LINE ON THE PRICE SHEETS IS FOR BID EVALUATION PURPOSES ONLY. (SEE 7.3)

9.9 I M P O R T A N T N O T E: THE BIDDER MUST PROVIDE COMPLETE INFORMATION ON THE UNIT OFFERED, AS REQUIRED ON THE PRICE LINE AND THROUGHOUT THIS RFP, AND SUBMIT THE REQUIRED LITERATURE FOR THAT UNIT. IF A BIDDER IDENTIFIES THE UNIT OFFERED BY DENOTING MAKE, MODEL AND MODEL YEAR, AS REQUIRED ON THE PRICE LINE, BUT DOES NOT PROVIDE THE REQUIRED LITERATURE, OR PROVIDES THE REQUIRED LITERATURE, BUT DOES NOT IDENTIFY THE UNIT OFFERED, THE STATE RESERVES THE RIGHT TO REQUEST ALL INFORMATION NECESSARY TO EVALUATE THE BID FROM THE BIDDER. THE BIDDER MUST RESPOND TO SUCH REQUEST WITHIN TWENTY-FOUR (24) HOURS FROM THE TIME THE BIDDER IS NOTIFIED. IF THE INFORMATION REQUESTED IS NOT RECEIVED WITHIN TWENTY-FOUR (24) HOURS, THE BID PROPOSAL WILL BE REJECTED. A BID PROPOSAL WHICH DOES NOT IDENTIFY BOTH THE UNIT BID AND DOES NOT INCLUDE THE REQUIRED LITERATURE SHALL BE REJECTED.

9.10 LITERATURE: THE BIDDER IS REQUIRED TO SUBMIT TWO COMPLETE COPIES; ONE ORIGINAL AND ONE COPY, OF ITS BID PROPOSAL, INCLUDING ALL ATTACHMENTS, I.E., WARRANTY, ILLUSTRATED LITERATURE, SPECIFICATIONS SHEETS, AND ALL OTHER NECESSARY DATA ON THE UNIT IT PROPOSES TO FURNISH. ALL ATTACHMENTS SUBMITTED SHALL BE PROPERLY LABELED, SHOWING THE BIDDER'S NAME AND THE BID NUMBER.

9.11 I M P O R T A N T N O T E: THE BIDDER IS STRONGLY ADVISED NOT TO TAKE ANY DEVIATIONS OR SUBSTITUTIONS. ANY MATERIAL DEVIATIONS SHALL RESULT IN REJECTION OF THE BID PROPOSAL AS NON-RESPONSIVE.

9.12 ALL DEVIATIONS OR SUBSTITUTIONS SHALL BE NEATLY PRINTED OR TYPED. IF NO DEVIATIONS OR SUBSTITUTIONS ARE TAKEN, THE WORD "NONE" SHALL BE NEATLY PRINTED OR TYPED IN THE SPACE PROVIDED. IN THE EVENT NO DEVIATIONS OR SUBSTITUTIONS ARE NOTED, IT WILL BE CONCLUDED THAT THE STATE WILL RECEIVE EXACTLY WHAT THE SPECIFICATIONS STIPULATE.

9.13 IF THE BIDDER TAKES ANY DEVIATION OR PROVIDES ANY SUBSTITUTIONS, THE BIDDER WILL MAKE MODIFICATIONS TO THE DESCRIPTIVE LITERATURE INCLUDED WITH THE BID PROPOSAL AND LIST THOSE MODIFICATIONS IN THE CORRESPONDING SPACES OF THE BID PROPOSAL. FAILURE TO DO SO WILL MEAN THE BIDDER INTENDS TO SUPPLY THE PARTICULAR ITEM AS SPECIFIED IN THE RFP.

9.14 IT IS THE RESPONSIBILITY OF THE BIDDER, WHEN OFFERING A SUBSTITUTE, TO FURNISH PROOF VIA MANUFACTURER'S DRAWING, BLUEPRINTS, SPECIFICATIONS, CERTIFICATIONS, ETC., THAT SUCH IS EQUAL OR SUPERIOR TO THE UNIT SPECIFIED. NO DEVIATIONS OR SUBSTITUTIONS WILL BE PERMITTED AFTER RECEIPT OF THE BID PROPOSAL.

9.15 THE STATE RESERVES THE RIGHT TO DISAPPROVE ANY DEVIATION OR SUBSTITUTION THAT IS DEEMED NOT TO BE AN EQUAL.

9.16 THE FIRST PAGE (FACE) OF THIS RFP MUST BE SIGNED BY AN AUTHORIZED REPRESENTATIVE OF THE BIDDER. IF THE BIDDER IS A LIMITED PARTNERSHIP, THE BID MUST BE SIGNED BY A GENERAL PARTNER. IF THE BIDDER IS A JOINT VENTURE, THE BID MUST BE SIGNED BY A PRINCIPAL OF EACH PARTY TO THE JOINT VENTURE. FAILURE TO COMPLY SHALL RESULT IN THE REJECTION OF THE BID.

9.17 RESERVED.

9.18 BIDDERS ARE REQUESTED TO SUBMIT ALL QUESTIONS CONCERNING THIS RFP IN WRITING OR FAX TO REACH THE BUYER NOTED ON THE COVER SHEET NO LATER THAN SEVEN (7) WORKING DAYS PRIOR TO BID OPENING. FAX NUMBER IS 609-292-0490. QUESTIONS RECEIVED AFTER THIS DATE WILL NOT BE HONORED.

9.19 IN THE EVENT IT BECOMES NECESSARY TO REVISE, MODIFY, CLARIFY OR OTHERWISE ALTER THIS RFP, REVISIONS WILL BE MADE IN THE FORM OF AN ADDENDUM TO THIS RFP.

9.20 PRIOR TO CONTRACT AWARD, BIDDERS ARE NOT TO CONTACT ANY AGENCY CONCERNING THIS RFP. THE ONLY INDIVIDUAL THAT CAN BE CONTACTED IS THE BUYER NOTED ON THE COVER SHEET.

9.21 NOTWITHSTANDING ANY OTHER PROVISION TO THE CONTRARY, INCLUDING THE COOPERATIVE PURCHASING FORM INCLUDED IN THIS RFP (PBCOP1, REV 8/96), ANY CONTRACT RESULTING FROM THIS RFP WILL BE MADE AVAILABLE TO QUASI-STATE AGENCIES, AS DEFINED IN NJSA 52:27B-56.1. BIDDERS SHOULD NOTE THAT ALL OTHER NON-STATE AGENCIES WILL BE PRECLUDED FROM USING

ANY CONTRACTS RESULTING FROM THIS RFP IF THE BIDDER DOES NOT AGREE IN ITS BID PROPOSAL TO EXTEND THE CONTRACT TO THESE ENTITIES.

9.22 IN ORDER TO BE CONSIDERED FOR AN AWARD, BID PROPOSALS MUST ARRIVE AT THE PURCHASE BUREAU (EXACTLY AS ADDRESSED ON THE YELLOW ENVELOPE SENT WITH THE RFP) ON OR BEFORE THE DATE AND TIME SPECIFIED ON THE COVER SHEET OF THIS RFP. BIDDERS SHOULD ANTICIPATE POTENTIAL DELIVERY DELAYS BY ALLOWING ADEQUATE TIME FOR HAND, POSTAL, COURIER OR OTHER DELIVERY SERVICE.

9.23 BID PROPOSALS NOT RECEIVED BY THE STATED BID OPENING DATE AND TIME WILL NOT BE OPENED AND WILL BE RETURNED TO THE BIDDER.

9.24 IT IS THE RESPONSIBILITY OF THE BIDDER TO CLEARLY AND PROPERLY IDENTIFY AND LABEL THE BID PROPOSAL TO AID THE STATE IN PROPERLY HANDLING THE BID. THE EXTERIOR OF THE BID PROPOSAL SUBMISSION PACKAGE SHALL BE CLEARLY LABELED WITH THE SOLICITATION NUMBER, AND THE BID OPENING DATE.

9.25 BID PROPOSALS MAY BE WITHDRAWN, MODIFIED, AND RE-SUBMITTED PRIOR TO BID OPENING. MODIFICATIONS SUBMITTED IN ANY OTHER MANNER WILL NOT BE CONSIDERED. NO BID PROPOSAL CAN BE WITHDRAWN AFTER THE BID OPENING WITHOUT THE STATE'S APPROVAL TO DO SO. THE STATE MAY SUBJECT A BIDDER REQUESTING BID WITHDRAWAL AFTER BID OPENING TO PENALTY FOR ANY DAMAGES INCURRED BY THE STATE FOR PROCESSING AND EVALUATING THE BID PROPOSAL. (SEE 10.4.1)

9.26 ALL BID PROPOSALS AND SUPPORTING MATERIALS AS WELL AS CORRESPONDENCE RELATING TO THE RFP BECOME THE PROPERTY OF THE STATE UPON RECEIPT AND BECOME A PUBLIC RECORD, NOTWITHSTANDING ANY DISCLAIMER BY THE BIDDER IN THE BID PROPOSAL.

10.0 ADDITIONAL TERMS AND CONDITIONS & BIDDER'S INFORMATION

10.1 THE BIDDER MUST BE ABLE TO CERTIFY THAT IT IS A FRANCHISED AND/OR AUTHORIZED FACTORY REPRESENTATIVE AND IS ABLE TO FURNISH THE SPECIFIED UNIT. THE STATE RESERVES THE RIGHT TO REQUIRE THAT SUCH CERTIFICATION BE DELIVERED WITHIN FIVE (5) WORKING DAYS FROM THE TIME IT IS REQUESTED.

10.2 THE BIDDER SHALL PROVIDE THE FOLLOWING INFORMATION:

10.2.1 NAME, ADDRESS, PHONE NUMBER, FAX NUMBER AND E-MAIL ADDRESS OF THEIR AUTHORIZED REPRESENTATIVE(S):

VINCE'S RENTAL
STEVE DABNEY
242 MAIN STREET
SAYREVILLE, NJ 08872

PHONE: 732-614-9555 FAX: 732-238-3415
EMAIL ADDRESS: DABNEYDEEPDALE@NETZERO.NET

GARDEN STATE HIGHWAY PRODUCTS, INC.
JOHN SANDY
1740 E. OAK ROAD
VINELAND, NJ 08361

PHONE: 856-692-7572 FAX: 856-692-6797
EMAIL ADDRESS: JOHN@GARDENSTATEHWY.COM

10.2.2 HAS THE BIDDER, ITS PARENT COMPANY OR ANY OF ITS SUBSIDIARIES OR RELATED COMPANIES EVER RECEIVED A FINE OR OTHER ACTION OF A DISCIPLINARY NATURE FROM THE VEHICLE MANUFACTURER REPRESENTED BY THE BIDDER IN THIS BID?

NO

10.2.3 HAS THE BIDDER, ITS PARENT COMPANY OR ANY OF ITS SUBSIDIARIES OR RELATED COMPANIES EVER BEEN THE SUBJECT OF A CLAIM BY A PUBLIC ENTITY FOR VIOLATIONS OF ANY CONTRACT PROVISION, INCLUDING PRICE?

NO

10.3 MANUFACTURER'S CERTIFICATE:

DEALERS OR AGENTS SUBMITTING A BID PROPOSAL MAY BE REQUIRED TO SUBMIT A LETTER OF CERTIFICATION FROM THE MANUFACTURER WHOSE PRODUCT IS BID, CERTIFYING THAT THE BIDDER IS AUTHORIZED BY THE MANUFACTURER TO BID THE UNIT SPECIFIED. IT WILL BE THE RESPONSIBILITY OF THE MANUFACTURER TO NOTIFY THE STATE OF NEW JERSEY OF ANY CHANGES IN THE STATUS OF THE BIDDER FRANCHISE.

10.4 NO BID SECURITY IS REQUIRED FOR THIS RFP.

10.4.1 BY SUBMITTING A BID PROPOSAL, THE BIDDER COVENANTS AND AGREES THAT IT HAS SATISFIED ITSELF, FROM ITS OWN INVESTIGATION OF THE CONDITIONS TO BE MET, THAT IT FULLY UNDERSTANDS ITS OBLIGATION AND THAT IT WILL NOT MAKE ANY CLAIM FOR, OR HAVE ANY RIGHT TO CANCELLATION OR RELIEF, WITHOUT PENALTY, BECAUSE OF ANY MISUNDERSTANDING.

10.4.2 FINANCIAL CAPABILITY OF THE BIDDER:

IF REQUESTED BY THE STATE, THE BIDDER SHALL PROVIDE PROOF OF ITS FINANCIAL CAPACITY AND CAPABILITIES TO UNDERTAKE AND SUCCESSFULLY COMPLETE THE CONTRACT. TO SATISFY THIS REQUIREMENT, THE BIDDER SHALL SUBMIT A CERTIFIED FINANCIAL STATEMENT, INCLUDING APPLICABLE NOTES, REFLECTING THE BIDDER'S ASSETS, LIABILITIES, NET WORTH, REVENUES, EXPENSE, PROFIT OR LOSS AND CASH FLOW FOR THE MOST RECENT FISCAL YEAR; OR IF A CERTIFIED FINANCIAL STATEMENT IS NOT AVAILABLE, THEN EITHER A REVIEWED OR COMPILED STATEMENT FROM AN INDEPENDENT ACCOUNTANT SETTING FORTH THE SAME INFORMATION REQUIRED FOR THE CERTIFIED FINANCIAL STATEMENT. IN ADDITION, THE BIDDER MAY ALSO BE REQUIRED TO SUBMIT A BANK REFERENCE.

10.5 THE UNIT OUTLINED IN THIS SPECIFICATION IS FOR A STANDARD MANUFACTURER'S PRODUCT LINE AVAILABLE TO THE GENERAL PUBLIC. THIS RFP IS INTENDED TO BE NON-RESTRICTIVE TO ALLOW BIDDERS TO BID ANY UNIT MAKE, WHICH IS EQUAL IN PERFORMANCE TO THE ONE SPECIFIED HEREIN.

10.6 A BIDDER SHALL PROVIDE A NEW UNIT ONLY. NO USED UNIT IS ACCEPTABLE.

10.7 THIS RFP IS FOR THE OUTRIGHT PURCHASE OF THE CONTRACT UNIT ONLY; LEASING OF THE CONTRACT UNIT OR TRADE-IN AGAINST THE PURCHASE OF THE CONTRACT UNIT IS NOT PERMITTED.

10.8 THE BIDDER SHALL ENSURE THAT THE MANUFACTURER WHOSE PRODUCT IS BID HAS A SERVICING DEALER OR SERVICE LOCATION WITHIN A REASONABLE DISTANCE FROM TRENTON, NJ, DEEMED REASONABLE BY THE STATE, FOR WARRANTY SERVICE AND/OR REPAIR. THE SERVICING DEALER OR LOCATION MUST BE EQUIPPED WITH AND ABLE TO DELIVER NEW SPARE PARTS WITHIN

TWENTY-FOUR (24) HOURS.

10.9 ALL COMPONENTS OF EACH UNIT SUPPLIED UNDER THE CONTRACT ESTABLISHED BASED ON THIS RFP SHALL BE IDENTICAL.

10.10 SUBCONTRACTING IS PERMITTED. ANY INTENT TO SUBCONTRACT MUST BE DESCRIBED IN 10.10.5 WITH A LIST OF SUBCONTRACTOR(S), OTHER THAN THE PRIME UNIT MANUFACTURER, WHO WILL SUPPLY OR INSTALL ALL AFTERMARKET OPTIONS REQUIRED. IF THE BIDDER IS A DEALER OR DISTRIBUTOR FOR THE AFTERMARKET EQUIPMENT, THE BIDDER MUST SO STATE IN 10.10.5 AND WILL BE SOLELY RESPONSIBLE FOR THE EQUIPMENT, INSTALLATION AND WARRANTY. IF A BID PROPOSAL DOES NOT PROVIDE A SUBCONTRACTOR(S)'

LIST AND/OR DEALER DECLARATION, THE STATE RESERVES THE RIGHT TO REQUEST SUCH INFORMATION FROM THE BIDDER. THE BIDDER MUST RESPOND TO SUCH REQUEST WITHIN TWENTY-FOUR (24) HOURS. IF THE INFORMATION REQUESTED IS NOT RECEIVED WITHIN TWENTY-FOUR (24) HOURS, THE BID PROPOSAL SHALL BE REJECTED.

10.10.1 THE CONTRACTOR IS RESPONSIBLE FOR ASSURING SUBCONTRACTOR(S)' COMPLIANCE WITH ALL TERMS AND CONDITIONS OF THIS RFP. THE CONTRACTOR WILL ASSUME SOLE RESPONSIBILITY FOR ANY PAYMENTS DUE THE SUBCONTRACTOR(S). NOTHING CONTAINED IN THE RFP SHALL BE CONSTRUED AS CREATING ANY CONTRACTUAL RELATIONSHIP BETWEEN ANY SUBCONTRACTOR(S) AND THE STATE.

10.10.2 THE STATE RESERVES THE RIGHT TO APPROVE THE USE OF SUBCONTRACTOR(S) AND ALL CONTRACTUAL AGREEMENTS BETWEEN THE CONTRACTOR AND THE SUBCONTRACTOR(S).

10.10.3 IF A CONTRACTOR DESIRES TO SUBSTITUTE ANY SUBCONTRACTOR(S) LISTED IN THE BID PROPOSAL, THE CONTRACTOR WILL SO NOTIFY THE STATE AND PROVIDE THE REQUIRED INFORMATION ON THE PROPOSED SUBCONTRACTOR(S). THE STATE RESERVES THE RIGHT TO REJECT ANY PROPOSED SUBSTITUTE SUBCONTRACTOR(S).

10.10.4 THE STATE RESERVES THE RIGHT TO DEMAND THE SAME INFORMATION ON ANY SUBCONTRACTOR(S) AS IS REQUIRED FROM THE BIDDER UNDER THIS RFP.

10.10.5 LIST OF SUBCONTRACTORS:

NONE.

10.11 THROUGH 10.15 RESERVED.

10.16 POST-ORDER PRE-PRODUCTION MEETING AND INSPECTIONS:

10.16.1 THE CONTRACTOR SHALL COORDINATE AND ATTEND A POST-ORDER PRE-PRODUCTION MEETING, IF REQUIRED BY THE ORDERING AGENCY, AT A LOCATION CONVENIENT TO THE ORDERING AGENCY, TO PROVIDE ALL NECESSARY INFORMATION PRIOR TO BUILDING ANY PROTOTYPE UNIT OR SCHEDULING THE PRODUCTION.

10.16.2 ONLY AFTER THE POST-ORDER MEETING, IF REQUIRED BY THE ORDERING AGENCY, AND SUBSEQUENT APPROVAL FROM THE ORDERING AGENCY SHALL THE CONTRACTOR BEGIN THE PRODUCTION.

10.16.3 THE CONTRACTOR SHALL COORDINATE WITH THE ORDERING AGENCY FOR A PRE-PAINT INSPECTION FOR EACH UNIT ORDERED, IF REQUIRED BY THE ORDERING AGENCY.

10.16.4 THE ORDERING AGENCY RESERVES THE RIGHT TO INSPECT THE UNIT AT

THE CONTRACTOR'S FACILITY OR REQUIRE THAT THE UNIT BE AVAILABLE FOR INSPECTION AT THE AGENCY SITE. IF, DURING INSPECTION AT THE AGENCY SITE, IT BECOMES APPARENT THAT CORRECTIONS/ALTERATIONS HAVE TO BE MADE TO THE UNIT TO COMPLY WITH THE CONTRACT SPECIFICATIONS WHICH CANNOT BE ACCOMPLISHED AT THE ORDERING AGENCY FACILITY, THE UNIT WILL BE REJECTED AND THE CONTRACTOR MUST TRANSPORT THE UNIT TO ITS FACILITY AT NO EXPENSE TO THE AGENCY. AFTER THE UNIT IS BROUGHT UP TO THE CONTRACT SPECIFICATIONS, IT WILL BE DELIVERED BACK TO THE ORDERING AGENCY FOR RE-INSPECTION AT THE EXPENSE OF THE CONTRACTOR. FOR FURTHER PRE-ACCEPTANCE REQUIREMENT, REFER TO ITEM 13.4 AND 13.5 (13.0 - SPECIAL CONTRACTUAL TERMS AND CONDITIONS).

10.16.5 FOR ALL INSPECTIONS PERFORMED AT THE CONTRACTOR'S SITE, THE CONTRACTOR MUST PROVIDE A BAY IN THE REPAIR SHOP TO FACILITATE THE INSPECTION OF THE UNIT.

10.16.6 THE FINAL INSPECTION AND ACCEPTANCE OF THE UNIT SHALL BE AT THE ORDERING AGENCY.

10.17 BRAND NAMES: BRAND NAMES HAVE BEEN KEPT TO A MINIMUM IN THIS RFP; BUT IF A BRAND NAME IS GIVEN, UNLESS SPECIFIED OTHERWISE, THE TERM "OR APPROVED EQUAL" IS CONSIDERED TO FOLLOW THE BRAND NAME. WHEREVER A BRAND NAME IS USED, IT IS MEANT TO DENOTE THE MINIMUM LEVEL OF QUALITY AND PERFORMANCE. ANY ITEM SUPPLIED AS AN "EQUAL" MUST BE APPROVED BY THE STATE DURING THE BID EVALUATION AND PRIOR TO AN AWARD. IT SHOULD BE UNDERSTOOD THAT SPECIFYING A BRAND NAME, COMPONENTS OR EQUIPMENT IN THIS SPECIFICATION SHALL NOT RELIEVE THE CONTRACTOR FROM ITS RESPONSIBILITY TO PRODUCE THE VEHICLE IN ACCORDANCE WITH THE PERFORMANCE WARRANTY AND CONTRACTUAL REQUIREMENTS, INDUSTRY STANDARDS AND PRACTICES, FEDERAL AND NEW JERSEY SAFETY STANDARDS AND REGULATIONS, SOCIETY OF AUTOMOTIVE ENGINEERS (SAE) STANDARDS AND OTHER APPLICABLE STANDARDS.

10.18 THE BIDDER IS REQUIRED TO HAVE, AND MAINTAIN THROUGHOUT THE CONTRACT TERM AND ANY EXTENSIONS(S) THEREOF, A SERVICE LOCATION RESPONSIBLE FOR DELIVERY, INSPECTION(S) AND SERVICING OF THE CONTRACT UNITS WITHIN A REASONABLE DISTANCE FROM TRENTON, NEW JERSEY, DEEMED REASONABLE BY THE STATE. BIDDERS MAY USE SUBCONTRACTOR'S LOCATION TO SATISFY THIS REQUIREMENT, PROVIDED SUCH DISCLOSURE IS MADE IN THE BID PROPOSAL. AS STATED IN 10.10, ANY USE OF SUBCONTRACTOR(S) SHALL NOT RELIEVE THE CONTRACTOR FROM ITS OBLIGATIONS UNDER THE CONTRACT ESTABLISHED AS A RESULT OF THIS RFP.

10.19 THE STATE RESERVES THE RIGHT TO INSPECT THE BIDDER'S AND/OR SUBCONTRACTOR(S)' FACILITY. THIS PROVISION APPLIES DURING THE EVALUATION PERIOD, THE CONTRACT TERM AND ANY EXTENSION(S) THEREOF.

10.20 RESERVED.

10.21 MANDATORY REQUIREMENT - PAST PERFORMANCE:

BIDDERS SHALL PROVIDE THE FOLLOWING INFORMATION:

10.21.1 PREVIOUS SATISFACTORY CUSTOMER SERVICE:

INFORMATION PROVIDED BY THE CONTRACTORS IS ON FILE, WHICH WILL BE MADE AVAILABLE UPON REQUEST.

10.21.2 TERMINATED CONTRACTS:

THE BIDDER SHALL PROVIDE A LIST OF CONTRACTS TERMINATED, IF ANY,

DURING THE LAST THREE YEARS ALONG WITH THE REASON THE CONTRACT WAS TERMINATED FOR EACH JOB. LIST NAME OF CUSTOMER CONTACT PERSON AND PHONE NUMBER.

NOTE: "TERMINATED CONTRACT(S)" IS A RESULT OF CONTRACT CANCELLATIONS DUE TO POOR PERFORMANCE, CONTRACT NON-COMPLIANCE, SUSPENSIONS, DEBARMENTS, ARRESTS, CRIMINAL ACTIVITIES, ETC. THAT RESULTED IN LOSING A CONTRACT BEFORE THE CONTRACT EXPIRED.

NONE.

11.0 GENERAL SPECIFICATIONS

11.1 I M P O R T A N T N O T E: EACH UNIT AND ITS COMPONENTS SHALL BE COMPLETELY ASSEMBLED, SERVICED AND READY FOR USE WHEN DELIVERED TO THE ORDERING AGENCY. UNLESS SPECIFIED OTHERWISE; ANY PARTS, COMPONENTS, EQUIPMENT, CONTROLS, MATERIALS, FEATURES, PERFORMANCES, CAPACITIES, RATINGS OR DESIGNS WHICH ARE STANDARD AND/OR NECESSARY TO FORM AN EFFICIENT AND COMPLETE WORKING UNIT SHALL BE FURNISHED WHETHER SPECIFICALLY REQUIRED HEREIN OR NOT. ANY ITEM NOT SPECIFIED HEREIN BUT DEEMED NECESSARY FOR THE APPLICATION SHALL BE SUPPLIED AND SHALL MEET THE INDUSTRY STANDARDS AND PRACTICES, FEDERAL AND NEW JERSEY SAFETY STANDARDS AND REGULATIONS, AND SAE AND OTHER APPLICABLE STANDARDS.

11.2 RESERVED.

11.3 FINISH: THE UNIT AND ALL ITS COMPONENTS ARE TO BE CLEANED AND PAINTED WITH MANUFACTURER'S STANDARD PAINT COLOR. ALL PAINT TO BE SAME SHADE. (SEE 12.5, PRICE LINE 5, FOR SPECIAL MONOTONE PAINT COLOR IN LIEU OF THE MANUFACTURER'S STANDARD PAINT COLOR FOR TRAILER MOUNTED UNIT).

11.4 RESERVED.

11.5 MANUALS: A UNIT SHALL COMPRISE EACH AND EVERY ASSEMBLY SYSTEM AND/OR COMPONENT. THE CONTRACTOR SHALL PROVIDE MANUFACTURER'S STANDARD OPERATION AND MAINTENANCE MANUALS FOR EACH AND EVERY ASSEMBLY SYSTEM AND/OR COMPONENT THAT MAKES UP THE UNIT. THE CONTRACTOR SHALL ALSO INCLUDE ANY OTHER MANUALS THAT THE MANUFACTURERS PROVIDE AS THE STANDARD MANUALS.

THE MANUALS SHALL BE DELIVERED DIRECTLY TO THE ORDERING AGENCY, UPON DELIVERY OF THE FIRST UNIT. FAILURE TO SUPPLY THESE MANUALS SHALL HOLD UP PROCESSING OF INVOICES FOR PAYMENT.

NOTE: THESE MANUALS ARE REQUIRED AS A PART OF BASE UNIT'S PURCHASE (PRICE LINES 1 OR 3) AND ARE NOT PART OF THE "OPTIONAL MANUALS" SPECIFIED IN 12.2 AND 12.4.

11.6 TRAINING: COMPLETE INSTRUCTIONS ON THE OPERATION AND MAINTENANCE OF EACH UNIT AND A DEMONSTRATION ON THE OPERATION OF THE UNIT SHALL BE GIVEN BY THE CONTRACTOR, IF REQUESTED BY THE ORDERING AGENCY. TRAINING IS TO INCLUDE OPERATOR TRAINING WITH INSTRUCTION ON PROPER OPERATION. BASIC PREVENTIVE MAINTENANCE IS TO ALSO BE INCLUDED IN THIS TRAINING SESSION. THIS DEMONSTRATION SHALL BE A FORMAL TRAINING SESSION AND SHALL BE ARRANGED WITH THE CONTRACTOR, CONDUCTED WITHIN TWO (2) WEEKS OF DELIVERY OF THE FIRST UNIT, AT THE CONVENIENCE OF THE ORDERING AGENCY. THE TRAINING SESSION SHALL BE CONDUCTED AT

THE LOCATION OF DELIVERY OR AT ANY FIELD LOCATION, WITHIN THE STATE OF NEW JERSEY.

11.7 GUARANTEE/WARRANTY: THE CONTRACTOR MUST GUARANTEE THAT THE UNIT AND ALL ITS COMPONENT PARTS WILL COMPLY WITH THE CURRENT, APPLICABLE FEDERAL AND NEW JERSEY STATE REGULATIONS AND STANDARDS, PERFORMS THEIR FUNCTIONS ADEQUATELY, AND OPERATES SUCCESSFULLY WITHOUT UNDUE WEAR OR VIBRATION. THE CONTRACTOR AGREES TO IMMEDIATELY REPLACE AND INSTALL FREE OF CHARGE, ANY PART THAT MAY BREAK OR FAIL BY REASON OF DEFECTIVE MATERIAL OR WORKMANSHIP WITHIN A PERIOD OF THREE (3) YEARS FOR TRAILER MOUNTED UNIT AND ONE (1) YEAR FOR LED UNIT (PRICE LINE 1) FROM THE DATE OF ACCEPTANCE BY THE AGENCY.

BIDDER SHALL INDICATE WARRANTY BID, IF IT EXCEEDS THE SPECIFIED WARRANTY:

CHANGEABLE MESSAGE SIGN, LED: 1 YEAR.

CHANGEABLE MESSAGE SIGN, TRAILER MOUNTED: 3 YEARS.

12.0 TECHNICAL SPECIFICATIONS

12.1 CHANGEABLE MESSAGE SIGN, LED, ELECTRIC, WITH PICKUP
TRUCK MOUNTING KIT
(PRICE LINE 1)

MAKE: AMERICAN SIGNAL MODEL: PCMS GP465

CONTRACTOR: VINCE'S RENTAL
CONTRACT #: A58757

12.1.1 A CHANGEABLE MESSAGE SIGN WITH LED MATRIX DISPLAY AND PICKUP TRUCK MOUNTING KIT SHALL BE PROVIDED.

12.1.2 MESSAGE SIGN (LIGHT EMITTING DIODE MATRIX):

THE MESSAGE BOARD IS TO BE CAPABLE OF DISPLAYING THREE (3) SEPARATE LINES WITH EIGHT (8) CHARACTERS PER LINE WHEN USING A 5 X 7 FONT WITH A CHARACTER HEIGHT OF APPROXIMATELY 10 INCHES. THE BOARD IS TO BE 24 PIXELS HIGH BY 48-60 PIXELS WIDE WITH GRAPHICS CAPABILITY. OVERALL DIMENSIONS OF THE BOARD TO BE APPROXIMATELY 82" WIDE X 41" HIGH.

EACH PIXEL IS TO BE COMPRISED OF FOUR (4) HIGH OUTPUT, 590 NANOMETER WAVELENGTH, LEDS. THE LEDS ARE TO BE CAPABLE OF AUTOMATIC DIMMING FOR NIGHTTIME USE. THE SIGN IS TO BE CLEARLY VISIBLE AND LEGIBLE IN BOTH DAY AND NIGHT HOURS.

RAISING AND LOWERING OF THE SIGN ARE TO BE ACCOMPLISHED WITH THE USE OF AN ELECTRIC ACTUATOR AND IS TO BE CONTROLLABLE FROM THE CAB OF THE VEHICLE. WIRING AND CONTROL BOX FOR MOUNTING IN THE VEHICLE CAB IS TO BE PROVIDED.

THE MESSAGE SIGN HOUSING IS TO BE PRIMED AND PAINTED (BLACK) TO PROVIDE CORROSION RESISTANCE. THE MESSAGE SIGN WINDOW IS TO BE POLYCARBONATE.

DEVIATION AND SUBSTITUTION: NONE.

12.1.3 CONTROLLER:

THE SIGN IS TO HAVE A HAND-HELD MICROPROCESSOR BASED CONTROLLER WITH A LIQUID CRYSTAL DISPLAY. A KEYPAD IS TO ALLOW THE USER'S MESSAGES TO BE ENTERED FOR DISPLAY OR STORAGE. THE ON-BOARD CONTROLLER IS TO CONTAIN APPROXIMATELY 200 PRE-PROGRAMMED/OPERATOR CREATED MESSAGES OF UP TO THREE (3) LINES EACH, ANY OF WHICH TO BE SELECTABLE AT THE KEYPAD. BOTH PRE-PROGRAMMED AND OPERATOR CREATED MESSAGES TO BE CAPABLE OF BEING HELD IN MEMORY IN THE ABSENCE OF MAIN OR SECONDARY BATTERY POWER. THE UNIT IS TO BE CAPABLE OF SEQUENCING MESSAGES. MESSAGE DISPLAY RATES ARE TO BE SELECTABLE BY THE OPERATOR. THE SIGN IS ALSO TO BE CAPABLE OF BEING PROGRAMMED VIA LAPTOP COMPUTER THROUGH AN RS-232 DATA CABLE. CABLE WITH DB-9 CONNECTOR TO BE PROVIDED. LAPTOP SOFTWARE IS TO BE PROVIDED.

WIRING, CONNECTORS, CONTROLLER MOUNT, ETC. ARE TO BE PROVIDED FOR MOUNTING THE CONTROLLER IN THE VEHICLE CAB. THE EQUIPMENT IS TO BE CAPABLE OF OPERATING UNDER INCLEMENT WEATHER CONDITIONS, INCLUDING HEAT, COLD, SNOW, ICE AND HEAVY RAIN WITHOUT ANY ADVERSE IMPACT ON OPERATION.

DEVIATION AND SUBSTITUTION: NONE.

12.1.4 SIGN MOUNTING:

THE POWER TILT SIGN MOUNT IS TO BE PROVIDED WITH A PICKUP TRUCK BED RAIL RACK. THE RACK IS TO BE HIGH ENOUGH TO CLEAR THE THIRD BRAKE LIGHT ON THE CENTER ROOF OF THE CAB AND ALLOW USE OF THE BODY UNDER THE SIGN MOUNT. SUFFICIENT ROOM IS TO BE PROVIDED BETWEEN THE FOLDED DOWN SIGN AND THE BOTTOM OF THE SIGN MOUNT TO INSTALL A LIGHTBAR.

DEVIATION AND SUBSTITUTION: NONE.

12.2 OPTION: ONE SET OF PARTS, SERVICE AND O & M MANUALS
FOR LED CHANGEABLE MESSAGE SIGN
(PRICE LINE 2)

CONTRACTOR: VINCE'S RENTAL
CONTRACT #: A58757

I M P O R T A N T: NOTE: THESE MANUALS ARE IN ADDITION TO THOSE
SPECIFIED IN 11.5.

ADDITIONAL MANUALS: THE FOLLOWING NUMBER OF ADDITIONAL MANUALS SHALL
BE SUPPLIED FOR EACH AND EVERY ASSEMBLY SYSTEM AND/OR COMPONENT THAT
MAKES UP THE UNIT:

- 1 - SET OF PARTS MANUALS (ILLUSTRATIONS AND TEXT) BOUND OR
WITH BINDERS, OR ON MICRO-FICHE OR ON CD-ROM CD IF UNAVAILABLE
BOUND.
- 1 - SET OF COMPLETE SHOP REPAIR (FACTORY SERVICE) MANUALS
BOUND OR WITH BINDERS OR ON MICRO-FICHE OR ON CD-ROM CD IF
UNAVAILABLE BOUND. (TO INCLUDE HYDRAULIC AND ELECTRICAL
SCHEMATICS.)
- 1 - SET OF COMPLETE OPERATION AND ROUTINE MAINTENANCE MANUALS

THE MANUALS SHALL BE DELIVERED DIRECTLY TO THE AGENCY UPON DELIVERY OF
THE FIRST UNIT. FAILURE TO SUPPLY THESE MANUALS SHALL HOLD UP
PROCESSING OF INVOICES FOR PAYMENT.

DEVIATION OR SUBSTITUTION: NONE.

12.3 CHANGEABLE MESSAGE SIGN, TRAILER MOUNTED
(PRICE LINE 3)

SIGN/TRAILER MAKE: ADDCO SIGN/TRAILER MODEL: DH-1000 LED DOT

CONTRACTOR: GARDEN STATE HIGHWAY PRODUCTS, INC.
CONTRACT #: A58758

12.3.1 A TRAILER MOUNTED CHANGEABLE MESSAGE SIGN WITH REFLECTIVE/LED HYBRID MATRIX DISPLAY SHALL BE PROVIDED. THE TRAILER IS TO BE TOWED BEHIND VARIOUS VEHICLES FOR DISTANCES IN EXCESS OF 100 MILES PER TRIP AT LEGAL HIGHWAY SPEEDS.

12.3.2 MESSAGE BOARD (REFLECTIVE/LIGHT EMITTING DIODE HYBRID MATRIX):

THE MESSAGE BOARD IS TO BE CAPABLE OF DISPLAYING THREE (3) SEPARATE LINES WITH AT LEAST EIGHT (8) CHARACTERS PER LINE WITH A CHARACTER HEIGHT OF APPROXIMATELY 18" AND A CHARACTER WIDTH OF APPROXIMATELY 9" TO 12". EACH CHARACTER BLOCK IS TO HAVE 35 HYBRID REFLECTIVE/LED PIXELS IN A RECTANGULAR 7 HIGH BY 5 WIDE ARRANGEMENT. WHEN ALL EIGHT (8) LETTERS ARE DISPLAYED AT FULL SIZE, EACH TO BE SEPARATED BY APPROXIMATELY 3" TO 4.5".

EACH PIXEL (APPROXIMATELY 2.5" HIGH BY 1-5/8" TO 2" WIDE) IS TO BE COMPRISED OF 3M SCOTCHLITE, DIAMOND GRADE, YELLOW-GREEN REFLECTIVE SHEETING OR APPROVED EQUAL WITH TWO OR FOUR HIGH OUTPUT, 590 NANOMETER WAVELENGTH, LEDS. EACH PIXEL IS TO INCORPORATE AN OPENING AND CLOSING SHUTTER THAT WILL EFFECTIVELY DISPLAY AND COVER THE REFLECTIVE MATERIAL OF THE PIXEL. THE LEDS ARE TO BE CAPABLE OF AUTOMATIC DIMMING FOR NIGHTTIME USE.

THE SIGN IS TO BE CLEARLY VISIBLE AND LEGIBLE FROM A DISTANCE OF 900 FEET IN BOTH DAY AND NIGHT HOURS WHEN DISPLAYING EIGHT (8) CHARACTERS PER LINE.

THE MESSAGE SIGN AND THE TRAILER IS TO BE WITHIN LEGAL WIDTH WHEN THE SIGN IS IN THE TRAVEL POSITION. RAISING AND LOWERING OF THE SIGN ARE TO BE ACCOMPLISHED WITH THE USE OF AN INTERNALLY POWERED HYDRAULIC OR ELECTRIC MOTOR. A MANUAL BACKUP FOR LOWERING THE SIGN IS TO BE AVAILABLE. THE SIGN IS TO BE ABLE TO ROTATE 360 DEGREES WHEN RAISED. WHEN THE SIGN IS PLACED INTO POSITION, POSITIVE LOCKS ARE TO BE PROVIDED TO PREVENT VERTICAL OR ROTATIONAL MOTION. THE BOTTOM OF THE SIGN, WHEN RAISED, IS TO BE APPROXIMATELY 7 FEET FROM THE GROUND.

THE MESSAGE SIGN HOUSING IS TO BE PRIMED AND PAINTED TO PROVIDE CORROSION RESISTANCE. THE MESSAGE SIGN WINDOW IS TO BE ULTRA-VIOLET INHIBITED, 3/16" THICK, POLYCARBONATE. THE POLYCARBONATE FRAME IS TO OPEN FOR SERVICE, TOP HINGED WITH GAS-ASSISTED LIFT SUPPORTS.

DEVIATION OR SUBSTITUTION: NONE.

12.3.3 CONTROLLER:

THE SIGN IS TO HAVE A MICROPROCESSOR BASED CONTROLLER WITH A LIQUID CRYSTAL DISPLAY. A KEYPAD IS TO ALLOW THE USER'S MESSAGES TO BE ENTERED FOR DISPLAY OR STORAGE. THE ON-BOARD CONTROLLER IS TO CONTAIN APPROXIMATELY 200 PRE-PROGRAMMED MESSAGES OF UP TO THREE (3) LINES

EACH WITH THE CAPABILITY OF STORING APPROXIMATELY 100 ADDITIONAL OPERATOR CREATED MESSAGES, ANY OF WHICH TO BE SELECTABLE AT THE KEYBOARD. BOTH PRE-PROGRAMMED AND OPERATOR CREATED MESSAGES TO BE CAPABLE OF BEING HELD IN MEMORY FOR AT LEAST ONE (1) YEAR IN THE ABSENCE OF MAIN OR SECONDARY BATTERY POWER. THE UNIT IS TO BE CAPABLE OF SEQUENCING MESSAGES. MESSAGE DISPLAY RATES ARE TO BE SELECTABLE BY THE OPERATOR. THE CONTROLLER IS TO BE MOUNTED IN A LOCKABLE WEATHER-PROOF CABINET. A LOCK WITH TWO SETS OF KEYS ARE TO BE PROVIDED. THE SIGN IS ALSO TO BE CAPABLE OF BEING PROGRAMMED VIA LAPTOP COMPUTER THROUGH AN RS-232 DATA CABLE. CABLE WITH DB-9 CONNECTOR TO BE PROVIDED IN THE CABINET. LAPTOP SOFTWARE IS TO BE PROVIDED.

THE EQUIPMENT IS TO BE CAPABLE OF OPERATING UNDER INCLEMENT WEATHER CONDITIONS, INCLUDING HEAT, COLD, SNOW, ICE, AND HEAVY RAIN WITHOUT ANY ADVERSE IMPACT ON OPERATION.

DEVIATION OR SUBSTITUTION: NONE.

12.3.4 POWER SUPPLY:

THE PRIMARY POWER UNIT FOR OPERATING THE ENTIRE SIGN SYSTEM TO BE A BATTERY BANK CONSISTING OF EIGHT TO TWELVE DEEP CYCLE, LEAD ACID BATTERIES WIRED FOR 12-VOLT OPERATION. HOUSING FOR THE BATTERIES TO BE IN LOCKABLE WEATHERPROOF BATTERY BOXES WITH LOCK, KEYED LIKE ALL OTHER LOCKS BEING USED.

A SOLAR PANEL ARRAY, SECURELY FASTENED ON TOP OF THE MESSAGE BOARD IS TO RECHARGE THE BATTERY BANK. THE SOLAR PANEL ARRAY IS TO PRODUCE APPROXIMATELY 330 TO 450 WATTS OF POWER FED THROUGH A REGULATOR. A BUILT-IN 75 AMP BATTERY CHARGER IS TO BE PROVIDED.

THE MESSAGE SIGN IS ALSO TO BE CAPABLE OF FULL OPERATION WHEN WIRED TO STANDARD 120-VOLT COMMERCIAL ELECTRICAL SERVICE.

DEVIATION OR SUBSTITUTION: NONE.

12.3.5 REMOTE CONTROL COMMUNICATION:

THE MESSAGE SIGN IS TO BE CAPABLE OF BEING OPERATED BY REMOTE CONTROL USING A PC COMPATIBLE COMPUTER AND A HAYES COMPATIBLE MODEM VIA A COMMERCIAL TELEPHONE LINE. THE OPERATOR IS TO BE ABLE TO MONITOR THE SIGN, CHANGE MESSAGES, HAVE FULL USE OF THE KEYBOARD AND OBSERVE WHATEVER WOULD OTHERWISE BE DISPLAYED ON THE CONTROLLER SCREEN. THE SIGN IS TO BE DELIVERED WITH ALL NECESSARY CONNECTIONS AND EQUIPMENT TO ALLOW CONTROL BY COMMERCIAL TELEPHONE. A WEATHER RESISTANT, TAMPER RESISTANT CONNECTION IS TO BE PROVIDED WHICH ALLOWS A COMMERCIAL TELEPHONE LINE TO BE QUICKLY ATTACHED.

A HANDSET AND DIAL TO BE INCLUDED TO ALLOW THE LINE TO BE CHECKED. EITHER MECHANICAL OR ELECTRONIC LOCKS TO BE PROVIDED TO PRECLUDE UNAUTHORIZED USE OF THE TELEPHONE DIAL.

SOFTWARE FOR REMOTE CONTROL OF THE SIGN IS TO BE PROVIDED. ADEQUATE PASSWORD PROTECTION IS TO BE PROVIDED TO PREVENT INTRUSION BY AN UNAUTHORIZED PERSON. SUFFICIENT SPACE IS TO BE PROVIDED WITHIN THE WEATHERPROOF CONTROLLER ENCLOSURE FOR ALL COMPONENTS AS WELL AS A CELLULAR PHONE AND RELATED EQUIPMENT WITH POWER CONNECTION.

DEVIATION OR SUBSTITUTION: NONE.

12.3.6 CELLULAR PHONE COMMUNICATION:

IN ADDITION TO COMMERCIAL PHONE LINE CONNECTION CAPABILITY AS DESCRIBED ABOVE, THE UNIT IS TO BE EQUIPPED WITH A CELLULAR PHONE/MODEM (MNP-10 ERROR CORRECTION) PACKAGE. CELLULAR PHONE COMMUNICATION IS TO INCLUDE ALL EQUIPMENT, SOFTWARE, AND OTHER ITEMS NECESSARY FOR REMOTE CONTROL OF THE SIGNS VIA A CELLULAR TELEPHONE NETWORK. THE CELLULAR SYSTEM IS TO HAVE THE ABILITY TO DISPLAY SIGNAL STRENGTH.

CELLULAR SOFTWARE AND/OR HARDWARE TO BE PROVIDED WITH ADEQUATE PASSWORD PROTECTION TO PRECLUDE INTRUSION OR OTHER USE BY AN UNAUTHORIZED PERSON.

WITH THE CELLULAR PHONE INSTALLED, IT IS TO BE SWITCHABLE BETWEEN A CELLULAR CONNECTION AND A COMMERCIAL CONNECTION EITHER AUTOMATICALLY OR THROUGH A READILY ACCESSIBLE MECHANICAL SWITCH INSIDE THE LOCKED ENCLOSURE.

DEVIATION OR SUBSTITUTION: NONE.

12.3.7 TRAILER:

THE TRAILER AND ALL OF ITS COMPONENTS ARE TO BE OF SUFFICIENT STRENGTH TO OPERATE SAFELY ON THE HIGHWAY AT LEGAL SPEEDS WITHOUT BENDING, CRACKING, BOTTOMING OR PREMATURE WEAR. THE TRAILER SHALL ALSO BE CAPABLE OF OPERATING OFF-HIGHWAY AT SLOW SPEEDS FOR SHORT DISTANCES WITHOUT DAMAGE.

BIDDER TO LIST GROUND CLEARANCE: 10.5 INCHES

NOTE: DRAWBAR TO BE HEAVY-DUTY A-FRAME TYPE (SINGLE TUBE TYPE IS NOT ACCEPTABLE) AND SHALL BE DESIGNED TO CARRY THE UNIT AT SPEEDS OF 55 MPH WITHOUT BENDING OR BREAKING. BY SUBMITTING A BID, THE BIDDER CERTIFIES THE STRUCTURAL INTEGRITY OF THE DRAWBAR AND FRAME FOR THE NORMAL LIFE OF THE UNIT.

THE TRAILER IS TO BE HEAVY DUTY WELDED STEEL, EQUIPPED WITH FENDERS AND FOUR (4) SCREW TYPE LEVELING JACKS.

NOTE: THE TRAILER IS TO WITHSTAND 80 MPH WIND GUSTS. OUTRIGGERS/JACKS TO EXTEND IF NECESSARY TO MEET WIND GUST REQUIREMENT.

THE UNIT IS TO HAVE HEAVY-DUTY SUSPENSION, AUTOMOTIVE TYPE WHEELS AND TIRES, AND HYDRAULIC SURGE BRAKES. THE MANUFACTURER'S RECOMMENDED TIRE PRESSURE IS TO BE STENCILED IN BLACK PAINT OVER THE TIRES ON THE FENDER IN 1" HIGH LETTERS. THE OPERATING WEIGHT OF THE UNIT IS NOT TO EXCEED THE GROSS AXLE WEIGHT RATING OF THE TRAILER.

NOTE: THE BIDDER IS TO SUPPLY THE FOLLOWING INFORMATION FOR THE UNIT OFFERED:

TIRE SIZE AND PLY RATING: ST205/75D15C

TIRE CAPACITY-----1820 LBS. (EACH TIRE)

SUSPENSION CAPACITY---1750 LBS. (EACH SIDE)

AXLE CAPACITY-----3500 LBS.

TONGUE CAPACITY-----7500 LBS.

TOTAL UNIT WEIGHT-----3380 LBS.

THE DRAWBAR IS TO EXTEND 60" FROM THE MOST FORWARD OBSTRUCTION ON THE TRAILER. THE LUNETTE RING IS TO BE 6.25" O.D., 3" I.D. OF ROUND 1.625" STOCK. THE DRAWBAR HEIGHT FROM THE LUNETTE TO THE GROUND TO BE APPROXIMATELY 20" WHEN TRAILER IS LEVEL.

THE DRAWBAR IS TO HAVE A SWING-AWAY JACK WITH CASTER WHEEL.

IT IS TO BE EQUIPPED WITH TAILLIGHTS, STOPLIGHTS AND DIRECTIONAL LIGHTS AND LICENSE PLATE LIGHT AND BRACKET, ALL CONFORMING WITH NEW JERSEY MOTOR VEHICLE AND FEDERAL STANDARDS. WIRING TO HAVE WATERPROOF CONNECTIONS AND BE PROPERLY CLAMPED. GROMMETS TO BE PROVIDED IF WIRING PASSES THROUGH METAL MEMBERS.

A 7-WIRE TRAILER CABLE, MADE TO SAE AND ATA SPECIFICATIONS, IS TO EXTEND 3 FEET BEYOND THE LUNETTE AND TERMINATE IN A MIDLAND 23753 (MALE) SERVICE CONNECTOR OR APPROVED EQUAL. ALL CONNECTIONS ARE TO BE IN ACCORDANCE WITH ATA COLOR AND LOCATION CODES.

THE BRAKING SYSTEM IS TO CONSIST OF MICO MODEL HYDRAULIC SURGE BRAKES OR APPROVED EQUAL WITH A BREAKAWAY PROTECTION. THE BRAKING SYSTEM IS TO ALSO INCORPORATE A SEMI-AUTOMATIC MICO TRAILER BACKING BRAKE LOCKOUT SYSTEM. THE LOCKOUT IS TO BE WIRED TO THE BLUE WIRE (CENTER PIN OF THE MALE TRAILER CONNECTOR) OF THE 7-WIRE TRAILER CABLE. HYDRAULIC SURGE BRAKES THAT INCORPORATE AUTOMATIC BRAKE RELEASE WHILE BACKING ARE ACCEPTABLE IN LIEU OF THE MICO BACKING BRAKE LOCKOUT SYSTEM. (THE ABILITY TO BACK THE TRAILER WHILE BRAKING WILL BE VERIFIED BY THE USING AGENCY UPON DELIVERY.)

BIDDER TO STATE IF MICO LOCKOUT IS REQUIRED OR IF BRAKES ARE FREE-BACKING: FREE BACKING.

FLEXIBLE BRAKE LINE IS TO BE PROVIDED FROM THE SURGE BRAKE ACTUATOR TO THE RIGID BRAKE LINE RUNNING DOWN THE FRAME TO THE BRAKES.

NOTE: ELECTRIC BRAKES ARE NOT ACCEPTABLE.

TWO (2) 6 FT. LONG 3/8" CHAINS ARE TO BE SECURELY FASTENED TO THE MAIN FRAME (ROUTED THROUGH SUPPORT EYES WELDED OR BOLTED DOWN THE LENGTH OF THE DRAWBAR) AND EXTEND BEYOND THE LUNETTE. APPROPRIATELY RATED, FORGED ALLOY STEEL EYE HOOKS WITH SPRING LOADED LOCK TO BE ATTACHED TO LOOSE ENDS. EXACT LENGTH OF CHAIN TO BE DETERMINED DURING PRELIMINARY INSPECTION OF UNIT.

DEVIATION OR SUBSTITUTION: ADDCO USES A HEAVY DUTY 6" X 3" X 1/4" THICK STEEL MEMBER IN LIEU OF THE A-FRAME. ADDCO CERTIFIES STRUCTURAL INTEGRITY OF THIS DESIGN AS REQUIRED IN THIS SECTION.

12.4 OPTION: ONE SET OF PARTS, SERVICE AND O & M MANUALS
FOR TRAILER MOUNTED CHANGEABLE MESSAGE SIGN
(PRICE LINE 4)

CONTRACTOR: GARDEN STATE HIGHWAY PRODUCTS, INC.
CONTRACT #: A58758

I M P O R T A N T: NOTE: THESE MANUALS ARE IN ADDITION TO THOSE SPECIFIED IN 11.5.

ADDITIONAL MANUALS: THE FOLLOWING NUMBER OF ADDITIONAL MANUALS SHALL BE SUPPLIED FOR EACH AND EVERY ASSEMBLY SYSTEM AND/OR COMPONENT THAT

MAKES UP THE UNIT:

- 1 - SET OF PARTS MANUALS (ILLUSTRATIONS AND TEXT) BOUND OR WITH BINDERS, OR ON MICRO-FICHE OR ON CD-ROM CD IF UNAVAILABLE BOUND.
- 1 - SET OF COMPLETE SHOP REPAIR (FACTORY SERVICE) MANUALS BOUND OR WITH BINDERS OR ON MICRO-FICHE OR ON CD-ROM CD IF UNAVAILABLE BOUND. (TO INCLUDE HYDRAULIC AND ELECTRICAL SCHEMATICS.)
- 1 - SET OF COMPLETE OPERATION AND ROUTINE MAINTENANCE MANUALS

THE MANUALS SHALL BE DELIVERED DIRECTLY TO THE AGENCY UPON DELIVERY OF THE FIRST UNIT. FAILURE TO SUPPLY THESE MANUALS SHALL HOLD UP PROCESSING OF INVOICES FOR PAYMENT.

DEVIATION OR SUBSTITUTION: NONE.

12.5 OPTION: SPECIAL MONOTONE PAINT COLOR IN LIEU OF
MANUFACTURER'S STANDARD PAINT COLOR
(PRICE LINE 5)

CONTRACTOR: GARDEN STATE HIGHWAY PRODUCTS, INC.
CONTRACT #: A58758

NJDOT UNIT:

THE UNIT AND ALL ITS COMPONENTS ARE TO BE CLEANED AND PAINTED WITH ONE (1) COAT OF DUPONT #1858 PRIMER, AND FINISHED WITH TWO (2) COATS OF THE COLOR DUPONT CENTARI #7744-A LIME YELLOW, IN LIEU OF MANUFACTURER'S STANDARD PAINT COLOR ("FINISH", SEE ITEM 11.3). ALL PAINT SHALL BE SAME SHADE.

OTHER AGENCY UNITS:

IF REQUIRED, USING AGENCY TO SELECT COLOR AT TIME OF ORDER.

DEVIATION OR SUBSTITUTION: NONE.

13.0 SPECIAL CONTRACTUAL TERMS & CONDITIONS

13.0.1 NOTE: IN THE EVENT OF A MANUFACTURER'S PRICE DECREASE AND/OR MODEL REBATE DURING THE CONTRACT PERIOD, THE STATE WILL RECEIVE FULL BENEFIT OF SUCH PRICE REDUCTION ON ANY SUBSEQUENT ORDER PLACED DURING THE CONTRACT PERIOD, IN ACCORDANCE WITH 4.1 (PRICE FLUCTUATION DURING THE CONTRACT) OF THE STANDARD TERMS AND CONDITIONS. THE STATE RESERVES THE RIGHT TO REQUEST ANY INFORMATION ON PRICE CONCESSIONS, PRICE REDUCTIONS, MONETARY BENEFITS, REBATES OR ANY PROMOTIONAL PROGRAMS OFFERED BY THE MANUFACTURER, AND VERIFY THE INFORMATION PROVIDED BY THE CONTRACTOR WITH THE MANUFACTURER OR ANY THIRD PARTY ANY TIME DURING THE TERM OF THE CONTRACT. THE STATE MUST BE NOTIFIED, IN WRITING, OF ANY PRICE REDUCTION OR REBATE WITHIN FIVE (5) DAYS OF THE EFFECTIVE DATE.

13.1 PLACING ORDERS FOR CONTRACT UNITS:

13.1.1 I M P O R T A N T N O T E: THIS TERM CONTRACT PERMITS USERS TO ORDER THE CONTRACT UNIT ONLY. ANY OPTION THAT IS NOT SPECIFIED IN

THIS RFP IS NOT PERMITTED.

13.1.1.1 CONTRACTOR SHALL NOT SUBSTITUTE ANY ITEM (PART, COMPONENT, EQUIPMENT, FEATURE, ACCESSORY, MATERIAL, PERFORMANCE, CAPACITY, RATING, DESIGN OR CONTROL), WHICH IS A PART OF THE CONTRACT UNIT, WITHOUT WRITTEN AUTHORIZATION TO DO SO FROM THE BUYER NOTED ON THE COVER SHEET OF THIS RFP.

13.1.2 DURING THE CONTRACT PERIOD, NO CHANGE IS PERMITTED IN ANY TERMS OR CONDITIONS UNLESS THE CONTRACTOR RECEIVES WRITTEN APPROVAL FROM THE PURCHASE BUREAU.

13.1.3 NO OTHER ACCESSORIES OR OPTIONS SUCH AS EXTENDED WARRANTIES OR ANY OTHER PURCHASES, WHICH ARE NOT SPECIFIED IN THIS RFP, SHALL BE OFFERED.

13.1.4 TRADE-INS ARE NOT PERMITTED UNDER THE TERM CONTRACT ESTABLISHED AS A RESULT OF THIS RFP.

13.1.5 LEASING OF UNITS IS NOT PERMITTED UNDER THE TERM CONTRACT RESULTING FROM THIS RFP.

13.1.6 I M P O R T A N T N O T E: AN OFFER TO SELL NON-CONTRACT UNIT AGAINST TWO OR MORE PURCHASE ORDERS, ONE FOR THE CONTRACT UNIT AND ONE OR MORE FOR NON-CONTRACT OPTIONS, CONSTITUTES A SERIOUS VIOLATION OF THE CONTRACT AND SHALL BE THE BASIS FOR TERMINATION OF THE CONTRACT AND DEBARMENT OR SUSPENSION OF THE CONTRACTOR FROM CONTRACTING WITH THE STATE OF NEW JERSEY PURSUANT TO N.J.A.C. 17:12-6 ET SEQ. AND MAY DISQUALIFY THE CONTRACTOR FROM AWARD OF FUTURE STATE CONTRACTS.

13.1.7 SALES LITERATURE AND COLOR CHARTS SHALL BE MADE AVAILABLE TO AGENCIES AND NJ STATE INSPECTORS ON AN "AS REQUESTED" BASIS.

13.2 THE STATE RESERVES THE RIGHT TO COMMUNICATE WITH THE CONTRACTOR AND REQUEST ANY INFORMATION REGARDING CONTRACTOR'S OBLIGATIONS UNDER THE CONTRACT, AND REQUIRE ACKNOWLEDGEMENT OF SUCH COMMUNICATION FROM THE CONTRACTOR DURING THE TERM OF THE CONTRACT AND ANY EXTENSION(S) THEREOF. FAILURE TO ACKNOWLEDGE WITHIN TWENTY-FOUR (24) HOURS AND PROVIDE THE REQUIRED INFORMATION CONSTITUTES A CONTRACT VIOLATION.

13.3 CONFIRMATION OF ORDERS:

13.3.1 VERIFICATION OF RECEIPT OF PURCHASE ORDER SHOULD BE FORWARDED TO EACH ORDERING AGENCY FOR EACH ORDER ACCEPTED.

13.3.2 THROUGH 13.3.4 RESERVED.

13.3.5 WRITTEN CONFIRMATION SHALL MEAN THAT THE CONTRACTOR HAS RECEIVED THE PURCHASE ORDER, HAS REVIEWED IT FOR COMPATIBILITY WITH UNIT CURRENTLY ON CONTRACT, HAS RESOLVED ANY NON-COMPATIBILITY PROBLEMS WITH THE ORDERING AGENCY, HAS ENTERED THE ORDER WITH THE MANUFACTURER AND THAT THE MANUFACTURER HAS ACCEPTED THE ORDER.

13.3.6 A CONTRACTOR SHALL NOT ACCEPT ANY PURCHASE ORDER ON "WILL TRY" BASIS, UNLESS INSTRUCTED OTHERWISE BY THE ORDERING AGENCY IN WRITING. IF AN ORDER IS NOT ACCEPTED FOR PRODUCTION BY THE MANUFACTURER, THE CONTRACTOR SHALL RETURN THE PURCHASE ORDER WITH "CANCELED" MARKED ON THE PURCHASE ORDER WITH AUTHORIZED SIGNATURE NEXT TO IT, UNLESS INSTRUCTED TO ACCEPT ON "WILL TRY" BASIS BY THE ORDERING AGENCY IN WRITING. NO EXCEPTION SHALL BE PERMITTED.

13.4 INSPECTION OF UNITS:

13.4.1 IT SHALL BE THE CONTRACTOR'S RESPONSIBILITY TO MAKE THE FOLLOWING ARRANGEMENTS FOR THE ORDERING AGENCY INSPECTION OF EACH UNIT PRIOR TO THE ACCEPTANCE OF THE UNIT BY THE ORDERING AGENCY. PRIOR TO PRESENTATION FOR INSPECTION, IT SHALL BE THE CONTRACTOR'S RESPONSIBILITY TO PRE-INSPECT EACH UNIT.

13.4.2 THE CONTRACTOR SHALL NOTIFY THE ORDERING AGENCY BY FAX, THAT THE UNIT IS READY FOR INSPECTION.

13.4.2.1 SUBSEQUENT TO RECEIVING PROPER FAX NOTIFICATION, THE INSPECTOR FROM THE ORDERING AGENCY SHALL ARRIVE AT THE CONTRACTOR'S FACILITY WITHIN FIVE (5) WORKING DAYS. IT IS THE CONTRACTOR'S RESPONSIBILITY TO PROPERLY ITEMIZE, ORGANIZE AND SEGREGATE ALL UNITS ORDERED. THE ABOVE AREAS OF RESPONSIBILITY MUST BE ACCOMPLISHED IN ORDER TO FACILITATE AN EXPEDITIOUS AND ORDERLY INSPECTION FLOW. THIS WILL ALSO ALLOW DISCREPANCIES TO BE CORRECTED WHILE THE INSPECTOR IS AT THE CONTRACTOR'S FACILITY.

13.4.3 THROUGH 13.4.4 RESERVED.

13.4.5 INSPECTED UNITS WHICH DO NOT COMPLY WITH THE CONTRACT SPECIFICATIONS WILL BE REJECTED. ALL REJECTED ITEMS WILL BE CORRECTED AND THE CORRECTED UNIT(S) WILL BE PRESENTED FOR REINSPECTION WITHIN TEN (10) WORKING DAYS. THE ORDERING AGENCY MAY CANCEL THE PURCHASE ORDER IF THE CONTRACTOR FAILS TO CORRECT ANY PROBLEM.

13.4.6 NO ADDITIONAL FREIGHT OR TRANSPORTATION CHARGES ARE PERMITTED UNDER THIS CONTRACT.

13.5 DELIVERY AND FINAL ACCEPTANCE:

13.5.1 ALL DELIVERIES OF UNIT(S) WILL BE MADE AS INSTRUCTED BY THE ORDERING AGENCY, DURING WORKING HOURS, EXCEPT ON LEGAL HOLIDAYS.

13.5.2 NO UNIT WILL BE ACCEPTED AT THE FINAL DELIVERY POINT WITHOUT ALL SUPPORTING DOCUMENTATION AND PAPERWORK, COMPLETED AND DELIVERED WITH THE UNIT(S), WHICH INCLUDE THE CERTIFICATE OF ORIGIN, WARRANTY, SPECIFIED MANUALS, INVOICE AND KEY SETS. NO UNIT(S) WILL BE CONSIDERED ACCEPTED UNTIL IT HAS UNDERGONE FINAL INSPECTION AT THE DELIVERY POINT.

13.5.3 ARRANGEMENTS FOR THE FINAL INSPECTION SHALL BE MADE PRIOR TO DELIVERY, BY THE CONTRACTOR WITH THE ORDERING AGENCY. DELIVERED UNITS WILL BE INSPECTED WITHIN FIVE (5) WORKING DAYS. IF A UNIT HAS BEEN ACCEPTED, THE WARRANTY SHALL COMMENCE ON THE DATE OF FINAL ACCEPTANCE, OR IF A UNIT HAS BEEN REJECTED, THE CONTRACTOR WILL BE NOTIFIED. THE NOTICE WILL INDICATE THE REASON(S) FOR REJECTION. IF REJECTED, THE CONTRACTOR WILL TRY TO RECTIFY THE PROBLEM(S) AT THE ORDERING AGENCY SITE. IF PROBLEM(S) CANNOT BE CORRECTED AT THE AGENCY SITE, THE REJECTED UNIT MUST BE REMOVED BY THE CONTRACTOR AT ITS OWN EXPENSE. THE CONTRACTOR SHALL PRESENT THE CORRECTED UNIT FOR REINSPECTION WITHIN TEN (10) WORKING DAYS. AGAIN, NO ADDITIONAL FREIGHT OR TRANSPORTATION CHARGES ARE PERMITTED.

13.5.4 ALL DELIVERED UNITS MUST BE CLEAN BOTH INSIDE AND OUTSIDE. MANUFACTURER'S STANDARD ITEMS SHALL BE PROVIDED, INSTALLED IF APPLICABLE, BY THE CONTRACTOR PRIOR TO DELIVERY.

13.5.5 THE MANUFACTURER'S CERTIFICATE OF ORIGIN WILL BE MADE OUT TO THE STATE OF NEW JERSEY (OR AS INSTRUCTED BY THE ORDERING AGENCY, IF THE ORDERING AGENCY IS NOT A STATE AGENCY), AND PRESENTED AT THE TIME OF DELIVERY. PURCHASE ORDER NUMBER MUST BE INDICATED ON THE UPPER LEFT HAND CORNER. DO NOT FURNISH THE NEW JERSEY CERTIFICATE OF TITLE (CERTIFICATE OF OWNERSHIP) FOR THE TRAILER. THE ORDERING AGENCY WILL TITLE THE TRAILER UPON RECEIPT OF THE MANUFACTURER'S CERTIFICATE OF ORIGIN.

13.5.6 NO ADVERTISING SHALL APPEAR ON ANY UNIT DELIVERED UNDER THE TERMS OF THE CONTRACT.

13.6 TRAINING: SEE 11.6.

13.7 WARRANTIES:

13.7.1 THE REQUIRED WARRANTY, MINIMUM 1-YEAR FOR LED UNIT AND 3-YEAR FOR TRAILER MOUNTED UNIT, WILL BE SUPPLIED WITH EACH UNIT AT THE TIME OF DELIVERY AND SHALL BE IN TYPED FORM. WARRANTY COMMENCES WITH THE ACCEPTANCE OF THE UNIT AT THE DELIVERY SITE AND FOLLOWING THE FINAL INSPECTION.

13.8 WARRANTY REQUIREMENTS:

13.8.1 USERS OF THIS CONTRACT SHOULD CONTACT THE CONTRACTOR IN CASES WHERE WARRANTY SERVICE/REPAIR IS TO BE PERFORMED AT A PLACE OTHER THAN THE ORIGINAL PLACE OF PURCHASE TO ARRANGE FOR A SERVICING DEALER WITHIN A CLOSER PROXIMITY TO THEIR LOCATION.

13.8.2 THE CONTRACTOR IS RESPONSIBLE FOR ANY WARRANTY SERVICE/REPAIR, WHICH WILL BE AT CONTRACTOR'S OWN EXPENSE. EVENTS BEYOND CONTRACTOR'S CONTROL, SUCH AS LACK OF PARTS DUE TO STRIKES AND UNFORESEEN ACTS OF GOD SHALL CONSTITUTE VALID REASONS FOR DELAY IN MAKING NECESSARY REPAIRS. HOWEVER, THE STATE SHALL MAKE SUCH DETERMINATION.

13.8.3 THE CONTRACTOR IS TO PROVIDE THE APPROPRIATE FORMS, FOR COMPLETION OF THE DELAYED ENTRY WARRANTY BY THE ORDERING AGENCY.

13.9 PAYMENT:

13.9.1 INVOICES WILL BE PROCESSED FOR PAYMENT ONLY AFTER FINAL ACCEPTANCE OF THE UNIT(S) BY THE ORDERING AGENCY. PARTIAL PAYMENTS MAY BE MADE FOR UNIT(S) ACCEPTED, IF BILLED SEPARATELY. TIMELY PAYMENT DISCOUNTS WILL BE TAKEN IF OFFERED BY THE CONTRACTOR. THE STATE RESERVES THE RIGHT TO MAKE PAYMENTS DIRECTLY OR THROUGH A THIRD PARTY.

13.9.2 THE STATE RESERVES THE RIGHT TO ORDER UNITS THROUGH A LINE OF CREDIT. FOR THESE ORDERS, THE CONTRACTOR WILL RECEIVE A LETTER FROM THE DIRECTOR IN LIEU OF A PURCHASE ORDER. LINE OF CREDIT LETTERS MUST BE ACCEPTED BY THE CONTRACTOR ON THE SAME BASIS AS REGULAR PURCHASE ORDERS. ALL TERMS AND CONDITIONS THAT APPLY TO PURCHASE ORDERS WILL APPLY TO LINE OF CREDIT LETTERS. PAYMENT FOR BOTH PURCHASE ORDERS AND LINE OF CREDIT LETTERS WILL BE PROCESSED IN ACCORDANCE WITH 4.5 AND 4.6 OF THIS RFP'S STANDARD TERMS AND CONDITIONS.

13.10 CONTRACT PERIOD/EXTENSION/TERMINATION OF CONTRACT:

13.10.1 THE TERM OF THE CONTRACT WILL BE FOR THE PERIOD SHOWN ON THE FRONT PAGE OF THIS RFP. THE CONTRACT EFFECTIVE AND EXPIRATION DATES MAY BE REVISED.

13.10.2 THE STATE RESERVES THE RIGHT TO TERMINATE ANY CONTRACT IN ACCORDANCE WITH SECTION 3.5 OF THIS RFP'S STANDARD TERMS AND CONDITIONS.

13.10.3 IN ACCORDANCE WITH 3.2 OF THIS RFP'S STANDARD TERMS AND CONDITIONS, WITH MUTUAL AGREEMENT OF THE CONTRACTOR AND THE STATE, THE CONTRACT MAY BE EXTENDED AT THE SAME TERMS, CONDITIONS AND PRICING FOR A MAXIMUM PERIOD OF ONE YEAR FOR A GIVEN EXTENSION, IF DEEMED IN THE BEST INTEREST OF THE STATE. NO CONTRACT SHALL BE EXTENDED WITHOUT THE CONTRACTOR'S WRITTEN PROPOSAL TO DO SO. A CONTRACTOR IS ADVISED TO PROVIDE ALL NECESSARY DOCUMENTS WITH ITS PROPOSAL TO EXTEND THE CONTRACT. PRIOR TO ANY CONTRACT EXTENSION, A COMPLETE AND IN-DEPTH EVALUATION OF THE CONTRACTOR'S PROPOSAL FOR CONTRACT EXTENSION SHALL BE CARRIED OUT. THE STATE RESERVES THE RIGHT TO REQUEST ANY INFORMATION ON PRICE CONCESSIONS, PRICE REDUCTIONS, REBATES, MONETARY BENEFITS OR PROMOTIONAL PROGRAMS OFFERED BY THE MANUFACTURER TO SECURE ANY CONTRACT EXTENSION, AND VERIFY THE INFORMATION PROVIDED BY THE CONTRACTOR WITH THE MANUFACTURER OR ANY THIRD PARTY.

13.11 RESERVED.

13.12 SPECIAL MANDATORY REQUIREMENT - CONTRACT ACTIVITY REPORT:

13.12.1 IN CONJUNCTION WITH THE STANDARD RECORD KEEPING REQUIREMENTS OF THIS CONTRACT, AS REQUIRED IN 3.19 OF THIS RFP'S STANDARD TERMS AND CONDITIONS, THE CONTRACTOR MUST PROVIDE, ON A CALENDAR QUARTER BASIS, TO THE ASSIGNED BUYER, A RECORD OF ALL PURCHASES MADE BY THE NON-STATE AGENCIES UNDER ITS CONTRACT. THIS INCLUDES PURCHASES MADE BY ALL QUASI AGENCIES AND POLITICAL SUB-DIVISIONS AS DEFINED IN 7.1.5.2 AND 7.1.5.3, RESPECTIVELY.

I M P O R T A N T: THE CONTRACTOR SHALL NOT INCLUDE ANY SALES TO THE STATE AGENCIES.

13.12.2 THIS INFORMATION MUST BE PROVIDED USING THE ACCOMPANIED "FORM C" SO THAT ANALYSIS CAN BE MADE TO DETERMINE THE FOLLOWING:

13.12.2.1 THE CONTRACTOR'S TOTAL SALES VOLUME UNDER ITS CONTRACT, SUBTOTALLED BY UNIT (CONTRACT LINE NUMBER).

13.12.3 SUBMISSION OF PURCHASE ORDERS, CONFIRMATIONS, AND/OR INVOICES DO NOT FULFILL THIS CONTRACT REQUIREMENT FOR INFORMATION.

13.12.4 CONTRACTORS ARE ENCOURAGED TO SUBMIT THE REQUIRED INFORMATION IN ELECTRONIC SPREADSHEET FORMAT. THE PURCHASE BUREAU USES MICROSOFT EXCEL.

13.12.5 FAILURE TO REPORT THIS MANDATED INFORMATION IS A VIOLATION OF THE CONTRACT AND WILL BE A FACTOR IN FUTURE AWARD DECISIONS.

13.13 ANY COMPLAINT FILED BY THE AGENCY, THROUGH THE PURCHASE BUREAU'S "FORMAL COMPLAINT REPORT" (FORM PB-36), WILL BE THOROUGHLY INVESTIGATED. ULTIMATE RESOLUTION BY THE DIRECTOR WILL BE FINAL AND, IF AGAINST THE CONTRACTOR, WILL BECOME PART OF THE CONTRACTOR'S VENDOR PERFORMANCE FILE, WHICH MAY BE CONSIDERED IN DECISIONS RELATING TO CONTRACT TERMINATION OR IN THE EVALUATION OF FUTURE BID PROPOSALS SUBMITTED.

14.0 BID EVALUATION AND CONTRACT AWARD

14.1 EVALUATION CRITERIA:

THE FOLLOWING CRITERIA, NOT IN ANY PARTICULAR ORDER, WILL BE USED TO EVALUATE EACH BID.

14.1.1 COMPLIANCE WITH THE RFP TECHNICAL SPECIFICATIONS.

14.1.2 COMPLIANCE WITH THE RFP TERMS AND CONDITIONS.

14.1.3 TOTAL PRICE BID FOR EACH GROUP (A SUM OF TOTAL PRICES ON PRICE LINES 1 AND 2 FOR GROUP 1 AND A SUM OF TOTAL PRICES ON PRICE LINES 3 THROUGH 5 FOR GROUP 2).

14.1.4 PAST PERFORMANCE UNDER STATE OF NEW JERSEY CONTRACTS.

14.1.5 DELIVERY SCHEDULE BID.

14.1.6 I M P O R T A N T N O T E: THE STATE RESERVES THE RIGHT TO REQUEST ANY INFORMATION NECESSARY TO CARRY OUT THE BID EVALUATION, CONFIRM THAT THE BID PROPOSAL SUBMITTED IS COMPLETE AND ACCURATE AND/OR CLARIFY ANY AMBIGUITY IN THE BID PROPOSAL. BIDDERS SHALL PROVIDE THE REQUIRED INFORMATION WITHIN 24 HOURS OF NOTIFICATION OF SUCH REQUEST. FAILURE TO DO SO MAY NECESSITATE REJECTION OF THE BID PROPOSAL AS NON-RESPONSIVE.

14.2 CONTRACT AWARD:

14.2.1 A SINGLE AWARD SHALL BE MADE FOR EACH GROUP WITH REASONABLE PROMPTNESS BY WRITTEN NOTICE TO THAT RESPONSIBLE BIDDER WHOSE BID, CONFORMING TO THE RFP, WILL BE THE MOST ADVANTAGEOUS TO THE STATE, PRICE AND OTHER FACTORS CONSIDERED.

14.2.2 THE STATE RESERVES THE RIGHT TO CANCEL THIS RFP IF IT IS IN THE BEST INTEREST OF THE STATE TO DO SO.

15.0 THROUGH 18.0 RESERVED.

***** END OF BID SPECIFICATIONS *****
